West Michigan Jazz Society Board Meeting Minutes

February 24, 2024 9:30 AM EST

Zoom

I. Call to order/Roll Call – 9:36AM

Present: Mary Rademacher, Michelle Needham, Laura Ohman, Shannan Denison, Kevin Hubbard, Jordan VanHemert, Jake Vanderheyden

Absent: Jan Basham, Jim Reed

II. Approval of minutes from last meeting

Shannan motioned to approve, Mary seconded. All in favor.

III. Review and Approval of Financials – Delayed due to QuickBooks transition and Jim Reed being on vacation.

There were no financials to report or approve due to Jim's absence.

- IV. New business
 - A. Jake suggested that an attendance spreadsheet for all events is created
 - A.1. Look for trends based on the artists booked
 - A.2. Add weather notations or other comments as the attendance can greatly differ
 - A.3. Track the key financial points (was it profitable or not)
 - A.4. # of memberships, # of renewals, high-level break even, revenue per person avg. at events
 - A.5. This also could be a great resource to attract sponsors
- V. Open Business
 - A. Fundraiser
 - A.1. Plan for next year.
 - A.1.a) Susan and Kent Riddle gave dates of 9/21/24 or 9/28/24
 - A.1.b) Carlos Kulas-Dominguez Event Planner
 - (A.1.b.1) Carlos contract updated based on changes proposed by the board earlier.
 - (A.1.b.2) Carlos has recommended a brand refresh and consistency across all marketing materials.
 - (A.1.b.3) The board members on the committee suggested that while this would be great, it would be a large expense that is not adding value right now.
 - (A.1.b.3.a) Other priorities for the WMJS budget were agreed to be a focus such as musician payments.

- A.1.c) Laura Ohman Committee Chair
 - (A.1.c.1) Provided updates above from the meeting with Carlos.
- A.2. MOY announced at Monday Night Jazz Mike Hyde
 - A.2.a) MOY announcement at the event helped to get membership renewals.
- B. Jazz in the Park
 - B.1. Contracts and tax forms have been sent out to all the bands, the dates are set.
 - B.2. The August 5th, 2024 date is not available due to a wedding, however, the park has already set the dates for 2025 in advance.
 - B.3. Sponsorship letters will be going out for the fundraiser and Jazz in the Park.
- C. Steve Zaagman Grand Rapids Swing Society
 - C.1. Cross Promotion Michelle will contact Steve about 2024 events.
- D. Monday Night Jazz Casino Club
 - D.1. Updates
 - D.1.a) March 18, 2024 Olivia VanGoor Quartet
 - (D.1.a.1) Jake will work on a press release to distribute out to media outlets to give the specific details for a boost leading up to the event.
 - D.1.b) April 15, 2024 Jim Cooper Quartet featuring Elgin Vines
 - D.1.c) February had 102 attendees and made a profit of \$626 not including membership renewals and new memberships
- VI. WMJS Board Committee Updates
 - A. Executive/Strategic Planning Board President is the chair
 - A.1. Working on Conflict of Interest Policy and By-Laws Review
 - B. Nominating Committee chair?
 - B.1. Board Member Nominations Bob Nixon said to follow up after new year and need to talk to Dr. James Sawyer.
 - C. Jazz Program Committee chair Jordan VanHemert
 - C.1. Jazz in the Park line-up is set
 - C.2. For booking consideration deadlines, similar to how other festivals have deadlines. For jazz in the park it could be a deadline in October for consideration for the next summer, for example.
 - D. Treasury Committee chair Jim Reed
 - D.1. Planned Estate Giving Shannan Denison
 - D.2. Mitten Foundation Charity Partnership Application
 - D.3. QuickBooks being setup to start using in 2024
 - D.3.a) Statements will be setup for events to have better visibility into financials for events.

- D.3.b) The bank statements will be reconciled through the system by uploading bank information. PayPal and Wild Apricot will both also be connected to the new system.
- D.3.c) Michelle also noted that WMJS should pursue a bookkeeper for the future to maintain the data entry. Jake mentioned that QuickBooks has accredited individuals too
- E. Marketing/Communications Committee chair Jake Vanderheyden
 - E.1. Mar/Apr newsletter remaining needed
 - E.2. Work with Dave V and Jake to finish setting up emails for officers and committeesE.2.a) Jake will work with Dave to switchover the WMJS email server to Google following the meeting.
- F. Membership Committee chair Laura Ohman
 - F.1. Sam Needham caught up memberships and donations and sending cards, letters and stickers out for 2024.
 - F.2. Wild Apricot Michelle was reviewing and corrected several errors/missing information.
 - F.3. Volunteers setup plan, volunteer signup sheet
- G. Scholarship Committee chair Jim Reed with John Miller (volunteer)
 - G.1. Plan for promoting due date and getting out to students to apply.
 - G.2. Added info to Mar/Apr Newsletter & website forms have been updated.
 - G.3. Get in touch with Tim Froncek & Blue Lake for scholarships from WMJS.
- H. Education Committee chair (TBD)
 - H.1. Need to talk to Bob Nixon and Dr James Sawyer
 - H.2. Kevin Jones proposed working with WMJS to do outreach with MSU, possibly at East Kentwood HS. This is based off of the proposal sent to the board last year.
- VII. Adjournment 11:05 AM EST

Mary motioned to adjourn; Laura seconded. All in favor.

Next Meeting March 23rd, 09:30 AM EST

A. Reminder: Zoom contract is ending. We will be using Google Meet next month.